7.40/2 : June 5, 1981

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

HOME LIBRARY
JUL 29 1981
U.F.A.S. - Univ. of Florida

June 5, 1981

1306 Raspberry plants (Ecuador). Appropriate for high altitude, temperate climate. Experience indicates weather in area, mainly temperature range, makes desirable varieties from California or South Florida as most appropriate. Delivery August-September, 1981, two or three shipments. Quote: C&F Quito by air and FOB. Bank ref: Banco Del Pacifico; Amazonas 720; P.O. Box 1268; Quito, Ecuador. Phone: 542-566. Contact: Francisco Gagotena, Foch 147, Quito, Ecuador. Phone: 233-472.

1307 Rice (England). Long grain rice, 200,000 mt. 40,000 monthly, Grade 2, polished, 4 percent broken, 50 kg. or 70 kg. packing. Quote: C&F. Bank ref: National Westminster Bank Ltd. Contact: S. Farnoudi, Cullen Import/Export Ltd., 56 Belsize Avenue, Palmers Green, London N13, England. Telex: 265751. Phone: 01-889 6723.

1308 Rice (Germany). California rice for Japanese cuisine. Duesseldorf has the largest Japanese community in Europe. Subject organization intends to supply Japanese restaurants, canteens of large Japanese companies, retailers, etc. Bank refs: Deutsche Bank Ag, Bank of Tokyo and Fuji Bank, all in 4000 Duesseldorf. Contact: Mr. Weitzner, Deutsch-Japanisches Center Hotel Nikko, Immermannstr. 41, 4000 Duesseldorf, West Germany. Telex: 8582080. Phone: 211/8661.

1309-1311 Pulses, meat and fish meal, sorghum (Taiwan). Taiwan importer invites FOB or CIF Taiwan quotations for estimated 2 or more containers monthly of following commodities: A) Austrian winter peas; B) Green peas; C) Yellow peas; D) Safflower seeds; E) Meat meal; F) Fish meal; G) Sorghum. Bank ref: Central Bank. Contact: Mr. Sheu, Yi Jong International Co., No. 4 Nanking East Road, Section 3, Taipei, Taiwan. Telex: 27539 CORALART. Phone: 541-0275, 581-2237.

1312 Hazelnuts (Taiwan). Importer wishes to purchase unpreserved hazelnuts of fair average quality packed in 20 kilogram cartons. Shipment within 45 days after receipt of L/C. Quote: CIF Keelung Port. Bank ref: The Medium Business Bank of Taiwan, Chung Shan Branch. Contact: Tasai, Eng-Meng (President) or Bonnie Su (Planning Department), Hot One Enterprises Co., Ltd., Floor 7-4, No. 955, Tun Hwa South Road, Taipei, Taiwan. Telex: 27304. Cable: HOTONECO. Phone: 706-3360.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

1313 Dried potatoes (Cyprus). Dehydrated potato strips, 2 tons, delivery ASAP. Bank ref: Bank of Cyprus, Nicosia. Contact: George Charalambous, George Charalambous Ltd., P.O. Box 1520, Nicosia, Cyprus. Telex: 2121 CHARA-CY. Phone: (021) 22151.

1314-1315 Wheat, barley (United Arab-Emirates). Firm desires to establish contacts with American suppliers of wheat and barley. Language of correspondence English. Contact: Mohamed el Khatib, Manager, National Flour Mills Co., P.O. Box 780, Dubai, UAE. Telex: 45438 GRAIR EM.

1316 Chocolate chips, kosher meat products (Israel). Quantity: To be negotiated, container loads. Kosher meat products - U.S. Choice, frozen, cooked or smoked. Quote: C&F Ashdod. Bank ref: Bank Leumi, Ramat Hasharon. Contact: Shalom Nemni, Hadisco Food Trading Ltd., P.O. Box 819, Petach Tiqva, Israel. Telex: DIMO 341409. Phone: 03-236922.

1317-1318 Cheese (Egypt). Request bids for Tender No. 21/1981 for the supply of 1,000 tons dry cheese of different kinds and 500 tons processed cheese to be shipped at the rate of 200 tons dry cheese and 100 tons processed cheese monthly beginning July 1981. Representative samples to be presented latest June 13, 1981. Offers must be made through an Egyptian agent. Contact: General Authority for Supply Commodities, Purchasing Committee for Animal Products, 24, El-Gomhouria Street, Cairo, Egypt. Telex: 92 ESTRAM. Cable: ESTRAM.

1330 Tallow (Iran). Wants to import U.S. tallow and distilled tallow fatty acid and all kinds of fatty acids, all for soap production. Contact: Farhad Sapehri Zanganeh, Import Manager, Sabahi Enterprises Co, Ltd., No. 22, 2nd Street, Koohenoor Motahari (Takhtetavoos), Tehran, Iran. Telex: 213001 & 212876 SERV IR Attn: SABAHI. Cable: SABAHI. Phone: Central Office: 629629. Bazar Office: 522786.

1331 Cranberries (Netherlands). Cranberries and/or Lingon berries either frozen in bulk or retail pack, container loads. If retail pack, in jars. Quote: CIF R'Dam or FOB. Bank ref: Banque de Paris et de Pays Bas, The Hague. Contact: A. J. M. Schilie, Boas B.V., P.O. Box 340,2700 Ah Zoetermeer, Netherlands. Telex: 32646. Phone: 079-410014.

1332-1334 Canned fruits and vegetables (Netherlands). Wants container loads, best grades, in cans or jars. Preferably labels suitable for Dutch, W. German, French and British markets. Quote: CIF Rotterdam. Bank ref: NMB-Venlo. Contact: G. J. L. Coppus, Neco Conserven Horst B.V., P.O. Box 6034, 5960 AA Horst, Netherlands. Telex: 58316. Phone: 04709-2555.

1335 Canned fruits (Netherlands). Container loads, on tray, with private label. Quote: CIF Rotterdam. Bank ref: ABN Utrecht. Contact: Zwaardemaker Co. N.V., P.O. Box 2, 3600 AA Maarssen, Netherlands. Telex: 40313. Phone: 030/434994.

1336 Frozen pineapple (Netherlands). Container load, 10 kilo cartons. Quote: CIF Rotterdam. Bank ref: Rabobank Roermond. Contact: J. J. A. Verhoeken, Jamaco Conserven B.V., P.O. Box 4034,6080 AA Haelen, Netherlands. Telex: 36886. Phone: 04759-3300 OR 3305.

1337 Corn oil (Netherlands). Refined corn oil and refined hydrogenated corn oil, 100 mt. per month, preferably in cans. Quote: FOB. Bank ref: Algemene Bank Nederland N.V. Contact: J. Stam, National Foods Holland B.V., P.O. Box 141,3000 AG Rotterdam, Netherlands. Telex: 26717. Phone: 010-118680.

1338 Pulses, lentils (Netherlands). Navy beans, pinto beans, lentils, 30 containers each. Quote: CIF Rotterdam. Bank ref: Amro-Bank, Utrecht. Contact: A. B. Jappe Alberts, Veluco Conservenfabrieken B.V., P.O. Box 16, 4190 CA Geldermalsen, Netherlands. Telex: 47253. Phone: 03455-2241.

1339 Confectionery (Belgium). Container loads. Quote: FOB. Bank ref: Generale Bank Mij. -3500 Hasselt. Contact: J. Peeters, PVBA Kiewit Sprl, Kempische Steenweg 455, 3500 Hasselt, Belgium. Telex: 39132. Phone: 011-211509.

1340 Canned pineapple (Belgium). One container load. Packaging: 3 kilos 3/4. Quote: CIF Antwerp. Bank ref: Bank Van Roeselare BBLKB. Contact: Carlos Vanfleteren, N.V. Akymur, Veldstraat 79, 8800 Roeselare, Belgium. Telex: 81963 B. Phone: 051-203047.

1341 Horsemeat (Belgium). Frozen and chilled horsemeat, container loads, in cartons. Quote: C&F Antwerp or FOB. Bank ref: Bank of America, Antwerp. Contact: L. Verstraelen, N.V. Omnimeat, Lange Lobroekstraat 34, 2000 Antwerp, Belgium. Telex: 31527. Phone: 031/354880.

1342-1344 Butter, canned milk, dried milk (England). (A) Butter and anhydrous milk fat, container loads, 1st quality, 80 oz., 250 gm., 25 kg. and drums; (B) Condensed and evaporated milk, 1st quality, 410 g. cans; and (C) Dried milk, A.D.M.I., 25 kg., polylined bags. Quote: C&F, FOB. Bank ref: Barclays Bank International Ltd. Contact: N. P. Lees, Lovell & Christmas Ltd., Church Road, Erith, Kent, England. Telex: 896681. Phone: 3224 36951.

1345 Alfalfa seed (Spain). Quantity: 5 mt. Type: Mapa (certified). Packaging: 50-kilo sacks. Delivery: Autumn. Bank ref: Exterior de Espana and Caja de Ahorros de Cordoba (Linares). Contact: German Ayala, Semillas G. Ayala, Quinta Miguelito, S/N - Linares (Jaen), Spain. Telex: 28312 LICI/E. Phone: (953) 694 570.

1346-1348 Prunes, walnuts, dates (Spain). Wants dried prunes, 30/40 calibre, in 12.5-kilo boxes; walnuts (shelled and unshelled), Jumbo large, pecans, in sacks for unshelled, boxes for shelled; and dates (natural), Deglet Noor and Zahidi, standard boxes. Quotations: CIF Valencia, monthly shipments. Bank ref: Central, Hispano Americano. Contact: Alfredo Gregori-Pereperez, Grefusa, S.L., Apartado de Correos 9, Alcira (Valencia), Spain. Telex: 64622 E. Phone: (96) 240 17 48.

1349-1351 Sunflower seed, popcorn, peanuts (Spain). Wants edible sunflower seeds, largest possible size, standard bags; popcorn (yellow), calibre 38/40, paper bags; and peanuts, unshelled, Jumbo, Fancy and Virginia, shelled, Jumbo 38/42, Runner 38/42, Blanched, Spinblanched 38/42. Quotations: CIF Valencia, monthly shipments. Bank ref: Central, Hispano Americano. Contact: Alfredo Gregori Pereperez, Grefusa S.L., Apartado de Correos 9, Alcira, Valencia, Spain. Telex: 64622 E. Phone: (96) 240 17 48.

1352 Tallow (Spain). Quantity: Shipments of 1,000 mt. Type: Fancy, extra fancy, yellow grease, top white. Packaging: In bulk. Quotations: FOB and C&F. Delivery: 1-2 months after offer received. Bank ref: Bilbao and Sabadell. Contact: Miguel Vila, Hijos de Canuto Vila, S. A., Calle Bou, 10 - Llerona-Las Franquesa, (Barcelona), Spain. Telex: 52128 KDCV. Phone: (93) 849 39 00.

1353 Oilseeds (Spain). Oilseeds for crushing (sunflower, rape and peanut), shipments of 1,000-5,000 mt. Packaging: In bulk. Quotations: CIF. Firm would also like to receive quotations on sunflower, rape and peanut meal and oil. Bank ref: Bilbao (in San Sebastian). Contact: Domingo Soto-Azcarate, Koipe, S. A., Jorge Juan, 19 - Madrid(1), Spain. Telex: 42147 E. Cable: KOIPE, S. A. Phone: (91) 275 97 95.

1354 Flaxseed and linseed meal (Spain). Flaxseed, 1,000 mt., U.S.A. No. 1 and linseed meal (expeller) or pellets, 700 mt. (per shipment), 37/38 percent profat. Packaging: In bulk. Quotations: CIF Gijon. Bank ref: Santander and Bilbao. Contact: Comercial Industrial Villaloros, S. A., Avda. Eduardo Castro, 71/79 - Gijon, Spain. Telex: 87423. Cable: CIVISA. Phone: 988/321 248.

1355 Tallow (Spain). Quantity: 1,000 mt. per month, extra fancy. Quotations: C&F. Delivery: ASAP. Packaging: In bulk (bulk carrier). Bank ref: Banca Catalana, Banco Espanol de Credito. Contact: Enrique Verdu, Plaza Palacio, 13 - Barcelona-3, Spain. Telex: 54689 E. Phone: 93/319 16 00.

1356 Parboiled rice (Germany). Parboiled white rice, No. 2, four percent brokens, 120,000 tons in monthly installments of 10,000 tons, packed in 50 kilo bags. Shipments to start immediately. Quote: FAS or FOB Gulf Port, or C&F Lagos, Nigeria. Bank ref: Bank of America, Hamburg. Contact: E. B. Robertz, Pacific Trading Co. GMBH, Rothrnbaumchaussee 115, D-2000 Hamburg 13, West Germany. Telex: 0212889 VOELK D. Cable: PATRACO, HAMBURG. Phone: (040) 44-22-63.

1358 Strawberry plants (Egypt). Strawberry seedlings "TIOGA" variety, 2,000,000. Firm purchased same quantity and variety from U.S. supplier last year. Delivery no later than early September. A representative of the firm planning to visit U.S. to inspect strawberry seedlings before shipment. Quote: C&F Cairo airport. Bank ref: Cairo Bank, Cairo. Contact: Eng. Ali Abo Gazia, Union of Producers & Exporters of Horticultural Crops, Agricultural Museum, Dokki, Giza, Egypt. Telex: 92356 UPEHC-UN.

1359-1360 Red beans, lentils (Panama). Quantity of each 40,000 CWT - 5,000 CWT monthly, U.S. #2 Grade. Wants quotation in 100 lbs. sack and in bulk. September delivery. Phytosanitary certificate from country of origin required. Quote: CIF Balboa, Panama. Bank ref: Banco Nacional de Panama. Contact: Jerry Wilson, Instituto de Mercadeo Agropecuario, Apartado 5638, Panama 2, Panama. Telex: 368-994 MERCADEO. Phone: 61-4555 OR 61-6747.

1361 Grocery line (Colombia). All kinds of canned food, candy, cheese, chewing gum. Quantity: U.S. $20,000 or $30,000 worth every two months. Quote: FOB Miami. Bank ref: A. Banco de Occidente - Caragena; B. Banco

Nacional - Caragena. Contact: Luis Gutierrez de Pineres, Pineres Y Jaramillo Ltda., Apartado Aereo 20276; Ave. San Martin Central Comercial Bocagrande, Cartagena, Colombia. Phone: 43254 (CARTAGENA).

1362 Dried eggs (Colombia). Whole, dried eggs (granulated), 1,000 kilos per month, polyethylene bags in hard board boxes. Delivery in August. Quality certificate for human consumption. Quote: FOB U.S. port. Bank ref: Banco Comercial Antiaqueno-, Oficina, chico. Contact: Alvaro Sanchez, Agencia de Aduanas, Ave. Jimeniz No. 10-41, Of. 404 Bogota, Colombia. Phone: 234-8201, 242-3201.

1363-1364 Dried fruits, nuts (Colombia). Dehydrated fruits such as figs, apples, apricots, peaches, raisins, prunes, etc. Different nuts, almonds, chestnuts and pistachio nuts. Individual quantity may fluctuate between one half and one ton to begin. Imports will increase as demand is determined. First quality. Delivery ASAP after order is placed. Phytosanitary certificate and statement on product quality for human consumption required. Quote: FOB Shipping Port. Bank ref: Banco Industrial Colombianao, Banco de Bogota, Banco Comercial Antioqueno. Contact: Alberto Velez Angel and/or Adriana Velez, Unimaq, Ltda., Calle 100 No. 14-26, Of. 401, Bogota, de Colombia. Telex: 43357. Cable: UNIMA CO. Phone: 257-0092 OR 236-3947.

1365 Mustard (Ecuador). Mustard seed or mustard flour, sample of 5 kgs. (commercial quantity to be decided, white seed or white seed flour, 100 lb. bags or 50 kg. bags. Requires sample for immediate delivery by airfreight. Quote: C&F Guayaquil. Bank ref: Caja de Credito Agricvola, Avenida 6 de Diciembre, Quito. Contact: Mauricio Lopez, Conservera del Valle - Casilla 11 A Norte, Panamericana Sur - Km 3.5 Y Calle El Tablon, Ecuador. Telex: 2542 HCOLON ED. Phone: 265-030 OR 260-923.

1366 Grocery line (Canada). Processed fruits and vegetables - particularly canned tomato and fruit. Established importer interested in contact with U.S. suppliers for Western Canada market. Wishes introductory letters from U.S. suppliers. Bank ref: Available on request. Contact: G. Wagner, President, Glacial Sales Co., 100 9805 Horton Road S.W., Calgary, Alberta, Canada, T2V 2X5. Phone: (403) 259-6005.

1367 Potato chips (Japan). 20 to 30 container loads per year. The product must not contain any food additives. Appropriate packaging for retailing and those with colorful and fashionable design are preferable. Immediate delivery. Quote: FOB. Bank ref: Fuji Bank Kanda Branch, Tokyo. Contact: Masamichi Ohishi, Manager, Trade Department, Eiko Boeki Kaisha, Ltd., 2-9-14, Uchikanda, Chiyoda-Ku, Tokyo, Japan. Telex: J24753 GLORYLIT. Cable: GLORYLIGHT, TOKYO. Phone: (03) 256-4561.

1368 Soybean meal (Peru). 150 mt. minimum. To produce texturized protein for human consumption. In bags of 50 kg. Delivery from now until end of year. Shipment in accordance with local phytosanitary requirements. Quote: C&F. Bank ref: Banco de Credito, Jr. Lampa 499, Lima 1, Peru. Contact: Martha Siegel, Technology Advisor, Molitalia S.A. (wheat flour and corn mill), Av. Venezuela 2850, Lima, Peru. Telex: 20210 Pe Molisa. Phone: 317540.

1369 Rice seed (Nigeria). Value - 3 million dollars, long grain, delivery ASAP. Quote: C&F Lagos. Will be paid for by the Nigerian government. Contact: R. O. Oguntona, Yinka Tona Commercial Enterprises, G.P.O. Box 10166, Lagos, Nigeria.

1370 Grass seed (Hong Kong). 5-6 tons. Seed suitable to grow in H.K. climate. Bank ref: Hang Seng Bank Ltd., Hong Kong. Contact: Tank Shiu Pui, Delta Enterprises Corporation, 699 Nathan Road, Room 404, Kowloon, Hong Kong. Telex: 9691 HK. Phone: 3-969-125.

1371-1376 Fruit cocktail, peaches, green peas, beans, raisins, black currants, jams, and peanut butter (Singapore). Interested in monthly delivery of 1,000 cartons of each of the above products. Quote: CIF Singapore. Bank ref: BNP, Overseas Union House, 50 Collyer Quay, Singapore. Contact: Dr. Lim Tao Kang, Holita Pte Ltd., 2605, 26th Floor, Shaw Towers, Beach Road, Singapore 0718. Telex: RS 26219R. Phone: 2952515.

1377 Rice (Mali). Purchase for resale in Mali. Request bids for 2,500 mt. of A-1 special broken rice shipped in 50 kg. sacks. Request delivery to Port of Abidjan, Ivory Coast, CIF. Payment in 90 days by Irrevocable Letter of Credit on "Banque de Development Du Mali." Request all bids via telex. Contact: Mr. Sanoko, Purchasing Manager, Societe Bolibana, B.P. 2368, Bamako, Rep. Du Mali. Telex: 474 BOLI. Phone: 22 40 09 BAMAKO, MALI.

1378 Ox cheek (England). 2.5 tons every 2 weeks, square cut, 90:10 V/C, ex lip and glands, etc., block pack, 50 lb. units. Quote: CIF, Bristol. Bank ref: National Westminster Bank, The Mall, Clifton, Bristol. Contact: John W. Lowndes, J. L. Quality Meats, 1A Albert Parade, Redfield, Bristol BS5 9EH, England. Phone: 0272 550672.

1379 Broilers (England). Broiler chicken cuts, container loads, Grade "A", all types. Bank ref: Barclays Bank Ltd. Contact: A. D. Ross, Rospar Food Services Ltd., Ninefield Road, Bexhill-On-Sea TN39 5JP, England. Phone: 0424 892933.

1380-1381 Soybean, corn and vegetable oil (England). Wants $300,000 worth of each type. All edible, refined and de-oderised. Soybean and vegetable oil packed in 44/45 gallon drums; corn oil packed in 1 litre bottles - 25 litre drums. Quote: C&F Tema, Ghana. Bank ref: Bank of Credit & Commerce Int., 100 Leadenhall Street, London EC3A 3AD. Contact: M. L. Mirpuri, Domicrest Ltd., 31/37 Hoxton Street, London N1, England. Telex: 887070. Phone: 01-739 9411.

1382 Sorghum (Egypt). Grain sorghum No. 2, 200,000 mt., in bulk, delivery February and March 1982. Quote: C&F and FOB Alexandria, Egypt. Contact: Ahmed Heiba, National Company of Egyptians in U.S.A. and Canada, 21, Sesostres Street, Heliopolis, Cairo, Egypt. Telex: 91777 ALAM-UN. Attn: Dr. Heiba. Phone: 665588.

1383 Joint venture (Egypt). An Egyptian businessman owns a 2,500 square meter factory structure on 10,000 square meter land completely fenced, 20 minutes from Downtown Cairo, and is seeking a joint venture partner to establish cold storage, meat processing (luncheon meats, hot dogs, etc.), and portion control operation. Joint venture will also distribute poultry, mutton, and beef. U.S. partner is expected to participate with 30% of project, provide

know-how, equipment, and set up operation. Projected net profits 30% of sales. Principals only. Contact: Nezih Mohammed Nour Salem, International Middle East Associates, P.O. Box 5127, Huntington Beach, California 92646. Phone: (714) 964-1006.

1384-1385 Hatching eggs, day-old chicks (Venezuela). Wants 50,000 of each, best available, delivery September 1981. U.S.D.A. Inspection required. Quote: FOB Miami. Bank ref: Banco Royal. Contact: Dan Peterson, Agro 2000, Apartado 60503, Caracas, Venezuela 1060A. Phone: 283-1771.

1386 Raisins, diced fruits (Peru). Wants 20 mt. of California raisins and 30 mt. of diced fruits. Raisins should be Sultana type, smallest size, without seeds, maximum acidity. Diced fruits 10 X 10 millimeters, sugar 30/40 pct. as reducing agent Papaw (Papaya) or watermelon. Quote: FOB or C&F Callao, including 3 pct. commission. Bank ref: Bank of America, Augusto Tamayo 120, Lima 27, Peru. Contact: Miss Elaine Frank, Corp. Ceres Peruana S.A. (Brokers), P.O. Box 11090, Lima 14, Peru. Telex: 20070 COCEPER. Phone: 404272 AND 409186.

1387 Broilers (Egypt). Wants 5,000 - 10,000 mt. of broilers, U.S. Grade A. 800 - 1,400 grams each bird. Packaged in cartons. Each bird must be in a polyethylene bag. Delivery August 1981. Background information and bank reference must be included with offer. Prefer no brokers. Quote: C&F Alexandria or Port Said. Bank ref: El Watany For Investment Bank, Cairo. Contact: Dr. Talat Hussin, Al Shark For Investment & Trading, 4 El Diwan Street, Garden City, P.O. Box 252, Cairo, Egypt. Telex: 93782. Phone: 20340, 22503.

1388 Rice (Hong Kong). Long grain rice, 3,000 mt., 4-6 percent broken, either 50 kg. or 100 kg. double or single jute bags. Delivery in July. Quote: FOB Stowed Houston, Texas. Bank ref: Banque Antionale de Paris; Central Building, Central; H.K. Contact: Stephen Neary, Horsham Enterprises Ltd., 5/F World-Wide Commercial Building; 34 Wyndham Street, Hong Kong. Telex: 61167 HORS HX. Phone: 5-256-657 OR 5-237-200.

1389 Fowl (Egypt). Wants 100 mt. on monthly basis, Plant Grade A, delivery ASAP. Quote: CIF Alexandria. Bank ref: Chase National Bank, Cairo. Contact: Dr. Ahmed Heiba, National Company of Egyptians in U.S.A. and Canada, 21, Sesostres Street, Heliopolis, Cairo, Egypt. Telex: 92777 ALAM-UN, Attn: Dr. Heiba. Phone: 665588.

1390-1392 Potato flakes/granules, dried vegetables, fruits and juices (Netherlands). A) Potato flakes/granules; B) Straw-rasp-and billberries IQF; C) Frozen vegetables such as cauliflower, broccoli, peas, baby-carrots; D) Frozen juices as orange, pineapple; and E) Sweet corn, kernels and on the cob, IQF. Container loads of each. Bulk packaging. Juices in 6-8 or 32 oz. cans. Quote: CIF Rotterdam. Bank ref: Amro Bank Zunderi. Contact: Th. Van Der Kloof, Campbell Nederland B./S. Groko Division, P.O. Box 7, 4880 AA Zundert, Netherlands. Telex: 54292. Phone: 01696/3151.

1393 Dried vegetables (Netherlands). Dried vegetables, especially onions and onion-garlic powder. 5-10-20 mt., bulk. Quote: CIF or C&F Rotterdam with samples. Contact: J. Coppens, Coppens, P.O. Box 614,3000 AP Rotterdam. Telex: 25358. Phone: 010-129074.

1394 Canned cherries (Belgium). Wants 10 container loads of canned cherries. Quote: FAS Michigan. Contact: M. Hubrecht, N.V. Handelmij "Giverko", Komvest 43, 8000 Brugge, Belgium. Telex: 81207 NGSF. Phone: 050/337764.

1395-1396 Chicken, beef (Netherlands). Deboned, cooked or raw frozen chicken, deboned frozen beef, container loads of each. Quote: CIF Rotterdam. Bank ref: Amro Bank Barneveld. Contact: P. Van Der Steeg, Struik Conservenfabrieken B.V., P.O. Box 70, 3780 Ba Voorthuizen, Netherlands. Telex: 47296. Phone: 03429-1841.

(The following trade leads were provided by Commercial Officers of the U.S. Department of Commerce.

1319 Grocery line (Sudan). Firm is about to open a supermarket and wishes to contact U.S. suppliers of dry milk products, canned fruits, canned vegetables, bottled and canned soft drinks, spaghetti and noodles, and canned beer and ale. Estimates annual purchases at $5 million. Contact: Seif Hassan, General Manager, Baseif International Trading Co., P.O. Box 1351, Khartoum, Sudan. Telex: 477 OMRANIAT.

1320 Fish food (Germany). Wants brine shrimp eggs and other natural and prepared pet fish food. Prospective buyer operates a pet shop. Contact: Harald Gebhardt, Postfach 102502, D-6900 Heidelbert, West Germany. Phone: 0011-49-6221-45626.

1321 Preserves, condiments, confectionary (Bolivia). New firm is interested in mayonnaise different types, mustard, ketchups, jams, jellies, marmalades and preserves, and different types of confectionary products. Contact: Hemisphere S.R.L., Katia Maric, Casillà 2621, La Paz, Bolivia.

1322-1325 Chicken, rice, barley, corn (France). Interested in frozen chickens, rice, barley, and corn. Company created in 1980 by two Iranians residing in France since 1978. Bank ref: Banque Rothchild, Rond Point Duboys D'Angers, 06400 Cannes. Contact: S. S. Tehrani, Manager, Sarl Balima, 13, bd. Montfleury, 06400 Cannes, France. Telex: 470908. Phone: (93) 99 20 91.

1326 Fish (Egypt). 6,000 mt. per month of one or more of the following species of frozen fish: Sardines, sardinella, horse mackerel, hake, headless, gutted, pollack, red fish. Price quotations requested C&F Alexandria. Contact: Hassan Abbass Ayoub, Marketing Manager, Egyptian Highseas Fisheries Company, Avenue El-Horreya, Alexandria, Egypt. Telex: 54148. Cable: SEFINA ALEXANDRIA. Phone: 33285 & 21538.

1327 Grocery line (Canary Islands). Firm is an importer and distributor of wide variety of products and commodities. Operates throughout the Canary Islands. Requests FOB quotations for frozen broilers and fryers, whole or parts, canned fruit juices, nectars and concentrates, canned vegetable juices, wheat, rye, buckwheat and rice. Contact: David Benmergui, Administrator, Auromar, S.L., Avda. Rafael Cabrera, 24, Las Palmas de G. Canaria. Telex: 96263. Phone: 928/361741.

1328 Grocery line (Italy). Established firm in Italian food trade wishes to become agent/distributor for high quality U.S. meat base food specialties, dairy base food specialties, canned and preserved fruits and vegetables,

grain mill food specialties, bakery food specialties, confectionery food specialties, beverages, soft drinks, miscellaneous food preparations and kindred products. Contact: Gaetano P. Agnini, Previ Spa, Via Corsica 12, 95100 Brescia, Italy. Telex: 300253. Phone: 030/47261.

1329 Beer (Honduras). Interested in exclusive distributorship for U.S. canned beer. Firm operates a distributorship in San Pedro Sula and covers all the country providing sales and services. Quote: CIF Cortes, against L/C including catalogs, prices, terms of delivery. Contact: J. J. Siwady, Manager, J. J. Siwady, 3A, Avenue S.O. #36, San Pedro Sula, Honduras, C.A. Cable: SIWADY. Phone: 540708.

Foreign Trade Developments

Peru approves U.S. parboiled rice imports. The Peruvian government announced May 7, 1981 that private firms in Peru will be permitted to import parboiled rice from the United States. No special label requirements are necessary.

The 4th Annual International Seafood Conference (ISC) will be held 18-21 October, 1981 in Munich, Germany. The conference is co-sponsored by the Erkins Seafood Letter and Seafood Conference International, Inc. Further information can be obtained through ISC headquarters, 111 East Wacker Drive, Chicago, Illinois 60601, Telephone: (312) 644-6610, Telex: 25-4073 SBA.

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, this notification of foreign proposed standards-related rules has been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Questions can be referred to Thomas O'Connell, USDA Technical Office, Room 5528, South Agriculture Building, Washington, D.C. 20250; or phone at (202) 382-1318.

EEC. A proposed Council Directive provides for action to be taken in the field of production, marketing, use and disposal of Containers of Liquids for Human Consumption.

EEC. A proposed Council Directive relating to claims made in the labeling, presentation and advertising of Foodstuffs for Sale to the Ultimate Consumer, would do the following: (1) define what is meant by "claim"; (2) establish a non-exhaustive list of claims to be prohibited; (3) establish a non-exhaustive list of claims the use of which must be restricted; (4) determine the procedure for updating those lists.

Cremona Dairy Cattle Show. The 36th Cremona Dairy Cattle Show will be held in Cremona, Italy, September 18-27. The Show is considered to be the single-most dairy event of the year attracting the attention of Italian and third-country breeders alike. Specialized exhibits feature domestic and international diary animals, semen, diverse feed manufactures and agricultural equipment. Animal competitions and technical programs also provide an important dimension to the fair. The U.S. Department of

Agriculture will participate in the 1981 Cremona Show with a semi-permanent pavilion. The participation fee this year will be $400.00. For details contact Gordon Nicks (202) 447-3031.

Information on Customs Brokers and Forwarders. The directory of the National Customs Brokers and Forwarders Association of America is now available to traders at a cost of $3 each. The 136 page directory describes the services and lists the names and addresses of freight forwarders and customs brokers in 181 cities and towns. For copies write to the National Brokers & Forwarders Association of America, Inc., One World Trade Center, Suite 1109, New York, N.Y. 10048.

UNIVERSITY OF FLORIDA
3 1262 08536 7620